

**NetSuite** is the industry's first and only online business application that supports your entire company—from customer relationship management (CRM) to enterprise resource planning (ERP) to Web capabilities. NetSuite is the first and only web-based application to offer everything in a single, integrated and powerful solution. Additionally, NetSuite enables you to make better, faster decisions through real-time business intelligence.



## NETSUITE - FULL FEATURE LIST

CRM	ERP	Ecommerce
<b>Sales Force Automation</b> <ul style="list-style-type: none"> <li>• Territory Tracking &amp; Assignment</li> <li>• Lead Routing</li> <li>• Opportunity Management</li> <li>• Quote Generation</li> <li>• Sales Order Entry</li> <li>• Upsell Manager</li> <li>• Offline Sales</li> <li>• Advanced Forecasting</li> <li>• Mail Merge E-mail/Mail</li> <li>• Purchase History</li> <li>• Support History</li> <li>• Sales Tools Publishing</li> <li>• Probability Tracking</li> <li>• Real-time Commission Reporting</li> <li>• Deal Expiration Notification</li> <li>• Flexible Commissions Schedules</li> <li>• Tiered Commissions</li> <li>• Real-time Credit Card Authorization</li> <li>• Forecast &amp; Quota Management</li> <li>• Competitor Tracking</li> <li>• Team Selling</li> </ul>	<b>Financials</b> <ul style="list-style-type: none"> <li>• General Ledger</li> <li>• Multi-tier Chart of Accounts</li> <li>• Financial Statements</li> <li>• Accounts Payable, Multi-currency</li> <li>• Accounts Receivable, Multi-currency</li> <li>• Payroll, Direct Deposit</li> <li>• Multiple Budgets</li> <li>• Advanced Billing</li> <li>• Revenue Recognition</li> <li>• GAAP Reporting</li> <li>• Allocations</li> <li>• Check Printing</li> <li>• Online Banking</li> <li>• Bill Payment</li> <li>• Updates Taxes</li> <li>• Generate &amp; Edit W-2, 940, 941</li> <li>• Print 1099 Forms</li> <li>• Customizable Chart of Accounts</li> <li>• Reversing Journal Entries</li> <li>• Accounting Periods</li> <li>• Customizable Chart of Accounts</li> <li>• Credit Card Address Verification</li> <li>• EFT Bill Payment</li> <li>• Memorized Transactions</li> <li>• Aging Periods</li> <li>• Vendor EFT Payments</li> </ul>	<b>Web Store</b> <ul style="list-style-type: none"> <li>• Special Pricing</li> <li>• Customer Specific Pricing</li> <li>• Inventory Integration</li> <li>• Subscription &amp; Periodic Billing</li> <li>• Mass Price Updating</li> <li>• Coupon Processing</li> <li>• PayPal Integration</li> <li>• Credit Card Processing Online</li> <li>• Cross-selling</li> <li>• Shopping Cart</li> <li>• Multi-currency shopping cart &amp; checkout</li> <li>• Custom Check-out Forms</li> <li>• Document Sales</li> <li>• Order Confirmation</li> <li>• Multiple Shipping</li> <li>• Tax Calculations</li> <li>• Campaign Code Capture</li> <li>• Promotional URLs</li> <li>• Electronic File/Software Download</li> <li>• Automated Upsell Recommendations</li> <li>• Gift Certificates</li> <li>• Item Coupons/Discounts</li> </ul>
<b>Marketing Automation</b> <ul style="list-style-type: none"> <li>• Bulk E-mail</li> <li>• Telemarketing Management</li> <li>• Print Management</li> <li>• Direct Mail Management</li> </ul>		<b>Web Site</b> <ul style="list-style-type: none"> <li>• Website Hosting</li> <li>• Multi-domain hosting</li> <li>• Domain Name</li> </ul>

• Campaign Creative File Cabinets	• Advanced Project Accounting	• Multi-domain Name Routing
• Upsell Campaign Wizard	• Amortization Schedules	• Meta Tag Support
• Message Personalization	<b>Inventory</b>	• Page Specific Meta Tag
• Alternate Tag Capability	• Specific Costing	• Publish Dynamic List
• Campaign Scheduling	• Item Kits	• Advanced Site Building
• Campaign ROI Reporting	• Item Images	• Online Forms
• Coupon & Cross-selling	• Pricing Rules	• Multi-Lingual Websites
• Customizable Online Lead Forms	• Audit Trail for Inventory Adjustments	<b>Web Analytics</b>
• Referral/Promotion Code Tracking	• Replenishment Warnings	• Visitor Click Stream
• Campaign Tracking	• Multi-location	• Visitor Pages Viewed
• Lead Source Management	• Multiple Units of Measure	• Referring URL ROI Reports
• E-mail Campaign Marketing Management	• Kits, Assemblies	• Search Term ROI Reports
• Targeted Segment Creation by Purchase History	• Average, LIFO, FIFO Costing	• Site Activity
<b>Customer Support Management</b>	• Price Levels per item	• Cart Abandonment Analysis
• Case Message Center	• Preferred vendor records	<b>Customer Management</b>
• Case by Product Tracking	• Lot Management	• Customer Self-Service
• Priority Tracking	• Barcoding	• Knowledge Base Access
• Flexible Queue Management	• Expiration Dating	• Customer Bill Pay
• Case Assignment	• Serialized Inventory	• Order Initiated Customer E-mails
• E-mail case capture & creation	• Inventory Matrix Items	• Customer Transaction History
• Online Self-Service	• Reorder Point Tracking, Notification	• Online Case Forms
• Escalation and Notification	• Physical Inventory	<b>Forms &amp; Publishing</b>
• Auto-escalation	• Bin Management	• Case
• Case Tracking by Products & Services	• Landed Cost	• Lead
• Online Customer Center	• Demand Based Inventory Replenishment	• Customer
• NetAnswers Knowledge Base	<b>Purchasing</b>	• Intranets
• Billable Time Tracking by Case	• Back Orders	• Extranets
• Issue Management	• Purchase History	<b>Web Store Developer's Kit</b>
<b>Partner Relationship Management</b>	• Special Order P.O.S.	• Shopping Cart & Product
• Order Entry	• Approval Routing	• Integration
• Partner Activity Reporting	• Partial Receipt Tracking	• Password-protected Customer Center
• View Customer Cases	• Requisitions	• Transfer Data Via XML
• Joint Lead Management	• Purchase Orders	• Online capture forms for leads, customer info, cases etc.
• Real-time inventory access	• Purchase Request Tracking	• Complete HTML customization of online forms
• Promotional Discounts	• Receiving	• E-mail notification on online lead capture
• Marketing Campaign Publishing	• Accounts Payable	• Automatic online lead routing rules/workflow
<b>Real-time Dashboards</b>	<b>Order Fulfillment</b>	<b>Reporting</b>
	• Multiple Ship To	
	• Multiple Bill To	

- Executive & Role-based Dashboards
- Publishable Layouts
- Drag and Drop Personalization
- Key Performance Indicators
- Quick Search
- Graph & List Report Snapshots
- Custom From Scratch Snapshots
- RSS Content Feeds
- Scheduled & On-demand Dashboard Alerts
- Customer Dashboard
- KPI Scorecards

#### Productivity Tool

- Group Calendaring
- Import/Export of Records
- Outlook and Palm Sync
- Anytime/anywhere Web Access
- Executive Dashboard and Key Indicators
- NetBase Custom Records
- Spell Checker
- Duplicate Detection & Merge
- Expiration Dating
- Customizable Reporting
- File Cabinet
- Reminders

#### Customization

- Click Not Code
- Configuration
- User Privileges
- Real-time Dashboards
- Custom Records/Tables
- Terminology
- Custom Code
- Customer Fields
- Customer Saved Searches
- Drop Down List
- Forms
- Customizable Roles
- Customizable Dashboards

- Sub-Customer Tracking
- Discount Calculation
- Sales Taxes
- Bulk Order Approval
- Handles Partial Shipments
- Back Orders
- Order Tracking for Customers
- Quote/Estimate
- Order Processing
- Available to Promise
- Inventory Commitment
- Pricing & Discounts
- Sales Tax
- Credit Card Authorization
- Pick/Pack/Ship
- Drop Shipments
- Special Order Purchase Orders
- FedEx Shipping Integration
- UPS Shipping Integration
- Returns

#### Employee Management

- Time and Billing Entry & Reporting
- Remote Time Entry
- Integrated Case Management
- HR Publishing
- Schedule and Task Management
- Employee Records
- Payroll, Direct Deposit
- Expense Reporting
- Time, Expense, Billing Approval Routing
- Reminders

#### Customer / Vendor Center

- Order History
- Track Shipments
- Return Orders
- Update Profile
- Pay Invoices
- Online Self-Service

#### General

- Real-time Dashboards
- 100 standard reports
- Customizable Reports
- Saved Searches
- Report Export Capabilities
- Advanced Analytics Capabilities
- Key Performance Indicator Snap Shots
- Audience Control on Report Sharing
- Ad Hoc "from scratch" Report Creation

- Web Site Developer's Kit
- Report Publishing & Audience
- Analytic Variables Import
- Streamlined Custom Field URL

- QuickBooks Import
- CSV Import/Export
- Always On Audit Trail
- User Privileges
- Data Exports
- Comprehensive Online Help
- Printed Documentation
- Multi-User Options
- Free Accountant Access
- Company Consolidation

***Some features are sold in add-on modules***

The following are all the features available from NetSuite products. Not every product has all of these features so contact a representative with goVirtualOffice.com to learn which feature is best for you.

**goVirtualOffice.com** - We are your on demand CRM, ERP and Accounting software experts. We take a product neutral, consultative approach in helping companies select, implement and successfully extend on demand CRM, ERP and Accounting solutions.

Our company has over 10 years of experience in business software consulting. Our staff is made up of CPA's, Business Process Engineers, Implementers, Integrators, Developers and Web Designers. We have helped 100's of companies in a wide variety of industries successfully implement and extend their CRM, ERP and Accounting solutions.

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